



Tape Market

Many lab directors and their schools are faced with the problem of what to do with the master tapes for texts which are no longer used by their school. They can either erase and rebulk the tapes or store them to gather dust. We offer another solution. We will list in the *NALLD Journal* tapes for sale by schools. Only those sold by the publisher to the school and in their original package will be listed.

The following should be observed:

1. Use this form: language, title, author, editor, year, number of reels, number of tracks, cost, selling price (we suggest 50% discount), person to contact.
2. *NALLD* and the *NALLD Journal* accept no responsibility for the transportation between buyer and seller. The quality of the tapes and the method of payment for them should be a matter established between buyer and seller before the transaction is made.
3. The listings in the *Journal* will be determined by the space available. The *NALLD Journal* reserves the right to select listings.

FRENCH

"BASIC CONVERSATIONAL FRENCH" — Harris and Leveque, 3rd Edition, Holt, Rinehart and Winston, Inc., 1962; 17 tapes, 3¾ ips, dual track, \$85.

CONTACT: Mrs. G. Tripp, Director of Language Laboratory, Elmhurst College, Elmhurst, Il 60126.

"REVIEW IN FRENCH" — Dow, Holt, Rinehart and Winston, Inc., 1965; 10 tapes, 7½ ips, dual track, \$50.

CONTACT: Same as above.

"CONTES ET SCENARIOS" — Brearley, Primeau and Jeffels, Holt, Rinehart and Winston, Inc., 1960; 7 tapes, 7½ ips, dual track, \$35.

CONTACT: Same as above.

"FRENCH: LISTENING, SPEAKING, READING, WRITING" — Brown, McGraw-Hill Book Co., 1965; 50 tapes, 7½ ips, full track, \$145.

CONTACT: Same as above.

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"A DRILLBOOK OF FRENCH PRONUNCIATION" — Valdman, Salazar, Charbonneau, Harper and Row, 1964; 20 5-inch reels, 3¾ ips, full track, \$25.

CONTACT: Prof. Glenn J. Van Treese, P. O. Box 18, Sweet Briar College, Sweet Briar, Va 24595.

"LENGUA Y LECTURA" — Castells and Zatlín, Harcourt, Brace and World, 1970; 14 7-inch reels, 3¾ ips, \$25.

CONTACT: Same as above.

"LA FRANCE: UNE TAPISSERIE" — Politzer, Abel, et al, 1965; 32 reels, full track, 7½ ips, \$25.

CONTACT: William C. Maxwell, Head, Language Department, Tabor Academy, Marion, Ma 02738.

"FRENCH 1" — O'Brien, LaFrance, Brachfeld, Churchill, 1965; 40 reels, full track, 3¾ ips, \$25.

CONTACT: Same as above.

"FRENCH 2" — O'Brien, LaFrance, Brachfeld, 1966; 40 reels, full track, 3¾ ips, \$25.

CONTACT: Same as above.

"FOREIGN SERVICE INSTITUTE, BASIC FRENCH COURSE" — U. S. Government course, Foreign Service Institute, Department of State, 1960; 85 5-inch reels, full track; original cost, \$199; selling price, \$100.

CONTACT: D. Derry, Supervisor, Language Laboratory, University of Waterloo, Waterloo, Ontario, Canada.

"ACTIVE REVIEW OF FRENCH" — Politzer and Hagiwara, Blaisdell Publishing Co., 1958/1963; 21 5-inch reels, full track; original cost, \$42; selling price, \$20.

CONTACT: Same as above.

"LA FRANCE ACTUELLE" — Bauer, Houghton Mifflin Co., 1963; 15 7-inch reels, full track, \$25.

CONTACT: Same as above.

SPANISH

"SPANISH FOR CONVERSATION" — Leslie, Blaisdell Publishing Co., 15 tapes, lessons 1-28, 8 reading tapes, lessons 1-23, full track, 3¾ ips, \$55.

CONTACT: Mr. Dale L. Sievers, Educational Media Center, Trevecca Nazarene College, 333 Murfreesboro Rd., Nashville, Tn 37210.

"BEGINNING SPANISH: A CONCEPT APPROACH, 2ND EDITION"— DaSilva, Harper and Row Publishers, 31 tapes, 5 repaso tapes, 5 review and testing tapes, 3¾ ips, full track, \$55.

CONTACT: Same as above.

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"A-LM SPANISH LEVEL TWO" — Harcourt, Brace, and World, 1962; 50 reels, full track, 7½ ips, \$25.

CONTACT: William C. Maxwell, Head, Language Dept., Tabor Academy, Marion, Ma 02738.

"ORAL SPANISH REVIEW" — Dalbor and Sturcken, Holt, Rinehart and Winston, 1965; 13 reels, dual track, 3¾ ips, \$10.

CONTACT: Same as above.

"MODERN SPANISH, SECOND EDITION" — MLA, Harcourt, Brace and World, 1960/1966; 70 7-inch reels, full track; original price, \$325; selling price, \$160.

CONTACT: D. Derry, Supervisor, Language Laboratory, University of Waterloo, Waterloo, Ontario, Canada.

GERMAN

"DEUTSCH, ERSTES BUCH" — (for both volumes), Mueller, Bruce Publishing Co., 1967; 24 7-inch reels, 3¾ ips, \$25.

CONTACT: Prof. Glenn J. Van Treese, P. O. Box 18, Sweet Briar College, Sweet Briar, Va 24595.

"NEW FUNCTIONAL GERMAN" — Kirch and Kieser, American Book Company, 1967; 30 7-inch reels, full track; original price, \$104; selling price, \$60.

CONTACT: D. Derry, Supervisor, Language Laboratory, University of Waterloo, Waterloo, Ontario, Canada.